



Grundfos A/S
Poul Due Jensens Vej 7
8850 Bjerringbro
Denmark

14 December 2023

To Whom It May Concern,

Re: Letter of Recommendation for Ventosus Kft

I am writing to wholeheartedly recommend Ventosus Kft, a leading provider of high-quality Building Information Modelling (BIM) solutions, specializing in mechanical engineering, HVAC and plumbing projects. As a representative of Grundfos, the world's largest pump manufacturer, I have had the pleasure of partnering and collaborating with Ventosus since 2000. Our longstanding and successful relationship has given me an in-depth understanding of their exceptional capabilities and dedication to their craft.

Over the years, Ventosus has proven to be an invaluable asset to our organization, consistently demonstrating a high level of expertise and professionalism in every project we have embarked upon together. One of the most notable examples of our collaboration is the Cédrus Liget residential and Geothermal District Heating project in Szeged, Hungary. This ambitious endeavour was the second-largest geothermal project in Europe, serving over 600 apartments, shops, commercial, office, and leisure facilities.

Ventosus played a pivotal role in the development and execution of this project, displaying exceptional proficiency in, and a deep understanding of mechanical engineering, HVAC and plumbing systems. Their innovative approach and commitment to sustainable development allowed for the seamless integration of Grundfos' advanced pump technology into the project. As a result, the Cédrus Liget project has emerged as a shining example of efficient and environmentally responsible urban planning.

In addition to their technical expertise, the Ventosus team has consistently demonstrated exceptional communication and collaborative skills. Throughout our partnership, they have fostered a strong working relationship with our team, promptly addressing any concerns and providing comprehensive, solution-focused insights. This has greatly contributed to the success of our joint ventures and has set a high standard for our collaborations with other partners.

I have no hesitation in recommending Ventosus Kft as a reliable and highly skilled BIM solutions provider in the field of mechanical engineering, HVAC and plumbing. I am confident that they will exceed your expectations and bring unparalleled value to your projects.

Please do not hesitate to contact me if you require further information or have any questions.

Yours faithfully,

Manuel Elbert

Senior Regional Sales Director - Central Eastern Europe

Grundfos GmbH

Istvan Erdei

Area Sales Director, CE

Grundfos South East Europe